



Capability Statement

Professional Services



they need to design, develop, implement and evaluate their business project delivery. Our practice disciplines provide the requisite expertise, templates, tools and other resources right from the outset to ensure that significant projects, programmes and portfolios are delivered as fit-for-purpose and in alignment with business strategy.

Quay Services

Quay provides wide arc of experience in delivering projects, programmes and portfolios.

Project Management

Are the right people managing your projects in the right way?

Project management is a multifaceted discipline and most effective when managed by professional project managers. Delivering projects that are aligned with business strategy requires the right skills and expertise from the scope to delivery and Quay's Project Management Practice is resourced with career project management specialists, templates, tools and techniques that facilitate better implementation of projects.

Our project managers understand how to use the fundamentals of project management and the triple constraints of time, costs and quality to achieve optimal outcomes. We work with clients to establish core functional and operational processes at both a foundational level and within business programmes,

Are you maximising project outcomes for your organisation?

As a specialist project management consultancy, Quay is dedicated to driving desired outcomes for our clients. Our philosophy is simple: we believe in quality, integrity and outcomes.

We support our clients with the resources and expertise

Quay Practice Disciplines

PROJECT
MANAGEMENT

PROJECT
MANAGEMENT
OFFICE

BUSINESS
ANALYSIS

ARCHITECTURE

CHANGE
MANAGEMENT

ASSURANCE

CAPABILITY UPLIFT

portfolios and projects.

PMO

Are the right projects being done and delivered effectively?

Keeping portfolio, programme and project execution aligned with business need and business drivers is a challenge many organisations face. Quay's PMO Practice are designed to deliver core functional and operational benefits to our clients, helping them to optimise their corporate spend and ensure that it is aligned to major business priorities.

As businesses undertake significant change in their organisation, Quay's PMO services facilitate the planning, strategy, execution and evaluation of Projects within a quality assurance framework.

Business Analysis

What does a good business analyst do for your business?

Ninety percent of projects fail because requirements are not properly documented from the outset, resulting in solutions failing to meet the scope and outcomes required of the organisation implementing them.

Quay Business Analysts form an integral part of strategic business re-engineering, transitioning business from the 'as is' situation to the desired future state and are able to function competently in the many diverse areas of business and technology.

Architecture

Are you getting value from your IT investment?

Defining and constructing the right Enterprise Architecture for your organisation can enhance your profitability, improve your time to market and ensure you get value from your IT investment.

Our architecture specialists seek to align architecture strategy and expenditure within the context of organisational business strategy and objectives, improve the utilisation of IT assets by mapping components such as applications and infrastructure and providing a

flexible blueprint for IT growth.

Change Management

Are the business impacts of your project being effectively managed?

Active change management is a critical enabler to achieving the business goals of any project. The Quay Change Management Practice provides expert guidance to help businesses undertaking significant change to embed new processes, policies and quality management of infrastructure, application and transformational projects.

Quay Change Management consultants are there to ensure that the desired outcomes of projects are achieved and that both users and stakeholders are part of the implementation process.

Assurance

Do your processes ensure quality outcomes?

Assurance is all about ensuring that desirable outcomes are achieved. When working within the triple constraints of time, cost and quality, each constraint can be used as a lever in delivery however more often than not quality suffers in the drive to deliver.

Assurance is an essential part of working with Quay, providing our clients with the ability to tap into a wealth of accumulated knowledge, experience and collateral on key deliverables such as strategy, methodology, risk management, critical success factors, application of fit-for-purpose and best practice.



Capability Uplift

Each Quay Practice offers our clients the ability to access fit for purpose capability uplift, training, mentoring and coaching provided through one of our specialist consultants.

Highly Experienced, Senior Consultants

Quay understands that the path to success presents significant challenges for many organisations. With the skill and expertise of our consultants, we help navigate our clients through the delivery process.

In a professional service, business success is derived from the knowledge, skills and attributes of management and staff.

Our consultants are leaders in their fields and passionate about what they do. That passion ensures that our clients benefit from the expertise of our consultants through effective delivery of projects, resource management and the sharing of knowledge drawn from experience across a range of industries.

Relevant industry and sector expertise

Quay is in the business of creating and maintaining long-term trusted client relationships. Our clients come from a range of industries, including:

- Financial Services & Banking
- Government
- Professional Services
- Insurance
- Advertising
- IT
- Logistics
- Media
- Telecommunications
- Utilities
- Retail
- Manufacturing
- Not for Profit

Quay Clients



More information

For more information about Quay's practice disciplines, please contact us on (02) 9220 0770 or email your enquiry to info@quayconsulting.com.au.