

Working with Quay Consulting

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Quay Consulting
A CPM GROUP COMPANY



Quay Consulting is a boutique project consulting and delivery business that specialises in helping clients gain traction in delivering positive change.

We believe that change has the power to transform for the better, but change does not come easily for most organisations and cultivating transformative change is challenging to get right.

Quay brings a high-level consulting and collaborative approach to delivering change via tailored knowledge, professional project management and delivery, and capability uplift in each client engagement. We provide a high standard of care within a robust assurance framework.

How We Work

Our business model is designed to synthesise the diverse set of disciplines needed to deliver a complex program agenda. In addition to our core team,

Quay's 300 project consultants allow us to quickly mobilise the right project resources with the right cultural and functional fit.

You can expect:

- **An independent and trusted view** on how things are really going
- Seamless integration of the core skills needed to **drive complex project agendas** (from strategy through to implementation).
- **Seasoned professionals** who combine sophisticated project skills with sound judgement based on a wealth of practical experience.
- A preference for **leveraging and developing your internal resources** (where available), complemented where needed by Quay's network of consultants.
- The ability to 'drop-in' an **expert project resource** at short notice.

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Our Engagements

In broad terms, our engagements typically take three forms:

- **Low-risk, light-touch diagnostic** to help clients take stock and get traction with their project and program agendas.
- **Joint taskforce initiatives** where Quay's professional consultants are embedded into the client to help deliver project outcomes and support capability uplift.
- **Outsourced initiatives** where Quay takes on prime responsibility for working with the client and vendors to achieve practical outcomes through project planning and execution.

We work within three distinct segments:

- Organisations that are planning **new project initiatives or major transformational change** and looking for an advisory or delivery partner.
- Companies that are struggling to get traction with an existing program and are looking for **independent review, fresh ideas and execution support.**
- Organisations that are looking to **turbo-charge their existing project efforts with an injection of expert resources**, networks and capability uplift.

Our Difference

Quay Consulting is committed to making a positive difference in the projects landscape, helping our clients transform strategy into fit-for-purpose project delivery though:

- **Technology, vendor and system integrator independence**, which allows us to recommend

Consulting Services

- Project Consultancy
- Project Management & Delivery
- Capability Uplft
- Workforce Management

Delivery Services

- Project Assurance
- Project Management Office
- Program Design
- Change Management
- Program & Project Management
- Architecture
- Business Analysis
- Test Management
- Scheduling



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the best technologies and partners without conflict.

- **A robust, quality assurance framework**. All projects and consultants are supported by an independent quality assurance process to ensure project success.
- **Values-driven standards in the way we engage our clients**. We are open and honest in our relationships, we are highly values-driven (authenticity, trust, integrity) and we openly share our knowledge and thought leadership.
- **A practitioner-led model.** Quay's principals each have over 20 years' experience delivering and turning around complex strategic change and technology programs and our consultants have significant experience working in senior project roles.
- **End-to-end expert project support.** Our business model is designed to synthesise the diverse set of disciplines needed to deliver a complex program agenda.

About Quay Consulting

Quay Consulting is committed to making a positive difference in the projects landscape, helping our clients to transform strategy into fit-for purpose project delivery.

More than a decade later, that vision has seen the business grow into a unique ,high performing team of professionals with a wealth of consulting expertise, a high level of care and quality assurance, backed by real-world, relevant knowledge and the resources to create project delivery environments aligned to client capability and project demands.

Quay's collaborative approach ensures that clients are fully engaged and empowered throughout the project lifecycle.

Rod and Michael are highly respected industry speakers and contributing authors to T*rends in Project Management Volume 1*.

Quay Consulting was included in the BRW's Fast 100 growth companies for 2011, 2012 and 2013.

Quay Consulting is part of the **CPM Group.**

More Information

For more information about Working with Quay Consulting, please contact us on 1300 841 048 or visit our website at www.quayconsulting.com.au.

We believe that quality thought leadership is worth sharing



ASSURANCE



AGILE



CHANGE MANAGEMENT



LEADERSHIP IN TRANSFORMATION

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Who we've worked with



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