

How can you ensure you have the right capabilities within your business project teams?

Capability uplift is about equipping your team with the skills they need to do what is required of them resulting in better business outcomes.

Effective education enables individuals and teams to acquire and apply appropriate knowledge and skills that translate to immediate on-the-job performance improvements. It's more than textbook knowledge: it's about ensuring that your team develops core competencies through targeted education to remove the capability gap.

Services

The Quay Academy provides pragmatic, real-world capability uplift that is tailored to your requirements with the focus on building skills that can be applied on the job immediately. Where no competency exists Quay provides foundational education offerings ranging from mastering specific technical skills to longer-term change leadership. Some options for learning include:

- Traditional classroom settings
- Online delivery
- On-demand learning apps
- General interest webinars, breakfasts and brown bag lunch sessions

- Targeted workshops
- Simulations
- One-on-one mentoring
- Coaching programs

Our specialists bring real-world knowledge and experience into each and every interaction with your staff. We get to the point and help your team develop the competencies they need today and will need tomorrow. The content, format and delivery can adapt to the learning styles of each individual, providing the right outcomes at the right time. Quay's education practice is an on-demand service resourced by highly skilled professionals, delivering proven accessible content in effective formats. Our educational services are provided in four key areas:

Project Fundamentals Training

Project success requires skilled practitioners. We provide focused workshops and seminars to equip project stakeholders to deliver against their roles and responsibilities. Topics include:

- Being a project sponsor
- Effective project governance
- Developing a stakeholder engagement plan
- Facilitating requirements gathering
- Building a comprehensive work breakdown structure
- Scheduling fundamentals
- Implementing project controls
- Realistic risk management
- The challenge of going agile

Seminars are targeted to provide general capability uplift across a general audience, while workshops are designed to address specific needs within a project team or group.

Transformational Leadership

The uncertainty, global turbulence and organisational instability of the modern era requires transformational leaders who have the ability to promote performance beyond expectations and who can effect enormous changes within individuals and their organisations. We work with leaders to assist them in:

- Understanding and changing mindsets
- Refining their personal and organisational purpose, values and mission statements
- Understanding their power base and levels of influence
- Crafting messages that challenge and inspire

Coaching and Mentoring

Regardless of our position, skills or knowledge, good coaches and mentors can challenge us to rise to the next level.

Whether dealing with general leadership, specific technical skills or people problems, Quay's experienced professionals act as sounding boards and advisors, either to address short term issues or to develop longer term capability uplift.

Thought Leadership

Leadership is built not in the classroom but in the trenches of life. Woven through the whole fabric of Quay's philosophy is the desire to build leaders who understand and are able to confront and resolve the issues facing modern organisations.

We do so through:

- The dissemination and discussion of articles, opinion pieces and research findings through regular newsletters, journals, social media, briefings and webinars
- Executive level forums and seminars
- Participation in industry conferences and events

Benefits

Quay understands that when you invest in your people there is a business benefit to be derived. All course content is grounded in solid theory, drawing on best practice and years of accumulated know-how.

We deliver educational sessions that address specific business needs in a clear, concise manner utilising proven practices. Our educators are experienced practitioners who bring their real-world experience and knowledge to students in a relevant and highly practical way, which enables them to apply their new knowledge immediately within your business.

Quay is very clear in that setting your team up for success with the right knowledge to perform in their role, your chances of delivering the desired outcomes are greatly enhanced.

About Quay

Quay is a professional services business specialising in the project landscape, transforming strategy into fit-for-purpose delivery. We provide clients with real world relevant knowledge via our Advisory Services, Delivery Services and Capability Uplift.

Established in 2006, Quay has obtained sustained growth by providing clients with a delivery environment supported by an assurance framework that allows them to tap into a wealth of accumulated knowledge, experience and collateral on key transformation deliverables.

We recognise that every business has its own DNA and we work with our clients to ensure their culture and capability are sufficiently considered when setting up and delivering their programs for success.

More Information

For more information about Quay's Capability Uplift services, please contact us on +61 2 9098 6300 or visit our website at www.quayconsulting.com.au.